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Mr. Thomas book, Negotiate to Win, is a HarperCollins international bestseller in 13 languages. Mr. Thomas is the author of scores of articles about negotiating, a frequent guest on television and radio, a regular commentator on Fox News and MSNBC, and a popular speaker and trainer for corporate, government, trade, and professional groups. [Negotiate to Win: The 21 Rules for Successful Negotiating ...](#)

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[Negotiate to Win by Jim Thomas](#) is an excellent book for anyone in the business world that would like to brush up on their negotiating skills. The advice is practical and easy to follow -- no fancy formulas or slick acronyms here.

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